

Profit and Loss Comparison August 31 2025

USA Track & Field - New England

September 1, 2024-August 31, 2025

DISTRIBUTION ACCOUNT	TOTAL			
	SEP 1 2024 - AUG 31 2025	SEP 1 2023 - AUG 31 2024 (PY)	\$ CHANGE (PY)	% CHANGE (PY)
Income				
3010 Interest Income	16,988.12	12,939.44	4,048.68	31.29 %
3012 Equity Investment Dividends	4,632.45	4,693.62	(61.17)	-1.3 %
3040 USATF Sanctions	\$972.24	\$1,333.86	(\$361.62)	-27.11 %
3080 NE Sanctions	27,826.16	28,030.76	(204.60)	-0.73 %
Total for 3040 USATF Sanctions	\$28,798.40	\$29,364.62	(\$566.22)	-1.93 %
3049 USATF Memberships	\$408.08	\$813.53	(\$405.45)	-49.84 %
3046 Officials Certification Fees	1,600.00	380.00	1,220.00	321.05 %
3047 Certified Officials Memb 1 Year	2,293.00	1,494.00	799.00	53.48 %
3048 Certified Officials Memb 4 Year	70.00	1,080.00	(1,010.00)	-93.52 %
3056 VIP Membership	388.00	432.00	(44.00)	-10.19 %
3057 NE Adults	75,621.92	69,457.50	6,164.42	8.88 %
3058 NE Youth	39,907.50	34,870.50	5,037.00	14.44 %
Total for 3049 USATF Memberships	\$120,288.50	\$108,527.53	\$11,760.97	10.84 %
3055 USATF-NE Clubs	8,206.55	8,008.30	198.25	2.48 %
3059 USATF Grants	500.00	5,000.00	(4,500.00)	-90.0 %
3060 Rights Fees	3,019.50	4,894.00	(1,874.50)	-38.3 %
3061 Entry Fees	232,204.15	212,279.32	19,924.83	9.39 %
3062 Reimbursed Expenses	(771.62)	634.29	(1,405.91)	-221.65 %
3063 Meet Management	2,450.00	2,780.89	(330.89)	-11.9 %
3064 Merchandise Sales	48,388.15	30,383.50	18,004.65	59.26 %
3066 Contributions	1,600.00	2,600.00	(1,000.00)	-38.46 %
3067 Marja Bakker Youth Fund Income	1,500.00	0.00	1,500.00	
3071 Sponsorship	1,500.00	8,500.00	(7,000.00)	-82.35 %
Total for Income	\$469,304.20	\$430,605.51	\$38,698.69	8.99 %
Cost of Goods Sold	0.00	0.00	0.00	
Gross Profit	\$469,304.20	\$430,605.51	\$38,698.69	8.99 %
Expenses				
5000 Occupancy	\$4,207.00	\$4,012.00	\$195.00	4.86 %
5003 Office Equipment	636.44	586.26	50.18	8.56 %
5004 Supplies	684.45	577.56	106.89	18.51 %
5007 Rent	10,922.30	11,035.34	(113.04)	-1.02 %
5010 Telephone	2,052.56	1,705.16	347.40	20.37 %
Total for 5000 Occupancy	\$18,502.75	\$17,916.32	\$586.43	3.27 %
5011 Bank Charges	1,890.35	916.59	973.76	106.24 %
5013 Convention	9,965.82	16,338.30	(6,372.48)	-39.0 %
5014 Travel	4,554.99	842.99	3,712.00	440.34 %
5016 Bad Debt Expense	300.00	0.00	300.00	
5019 Contract Services	78,516.76	54,267.83	24,248.93	44.68 %
5020 Officials	93,749.22	56,268.62	37,480.60	66.61 %
5023 Advertising	10,786.73	7,120.25	3,666.48	51.49 %
5024 Event Merchandise	8,648.00	9,089.50	(441.50)	-4.86 %

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5025 Event Awards	55,529.11	51,993.96	3,535.15	6.8 %
5026 Facilities Rentals	45,828.31	48,288.55	(2,460.24)	-5.09 %
5027 Event Equipment and Materials	8,270.07	4,011.45	4,258.62	106.16 %
5028 Event Supplies	14,037.21	12,211.02	1,826.19	14.96 %
5029 Sanction Fees	1,729.83	2,638.87	(909.04)	-34.45 %
5035 Postage	792.05	1,525.57	(733.52)	-48.08 %
5038 Insurance	5,298.53	2,083.40	3,215.13	154.32 %
5050 Grants	\$7,464.00	\$1,648.50	\$5,815.50	352.78 %
5052 Grants - Non-athletic	494.84	0.00	494.84	
5051 Grants - Athletic	0.00	745.00	(745.00)	-100.0 %
Total for 5050 Grants	\$7,958.84	\$2,393.50	\$5,565.34	232.52 %
66900 Reconciliation Discrepancies	(50.00)	155.00	(205.00)	-132.26 %
7001 Miscellaneous	495.80	7,228.50	(6,732.70)	-93.14 %
7050 Accounting and Legal	33,120.47	18,340.49	14,779.98	80.59 %
Payroll	\$0.00	\$0.00	\$0.00	
5030 Health Insurance	(2,336.14)	0.00	(2,336.14)	
5031 Payroll - Salaries	40,999.92	45,321.45	(4,321.53)	-9.54 %
5032 Payroll Taxes	3,299.89	3,623.81	(323.92)	-8.94 %
5033 Payroll - Benefits	7,000.00	3,000.00	4,000.00	133.33 %
Total for Payroll	\$48,963.67	\$51,945.26	(\$2,981.59)	-5.74 %
QuickBooks Payments Fees	75.67	0.00	75.67	
5021 Special Programs Expense	0.00	(293.78)	293.78	100.0 %
Total for Expenses	\$448,964.18	\$365,282.19	\$83,681.99	22.91 %
Net Operating Income	\$20,340.02	\$65,323.32	(\$44,983.30)	-68.86 %
Other Income				
3700 Realized Gain (Loss) in Stock	22,588.08	(2,115.93)	24,704.01	1167.52 %
3790 Unrealized G/L in Stock YearEnd	(22,588.08)	0.00	(22,588.08)	
Total for Other Income	\$0.00	(\$2,115.93)	\$2,115.93	100.0 %
Other Expenses				
5994 Depreciation Expense	442.92	884.00	(441.08)	-49.9 %
Total for Other Expenses	\$442.92	\$884.00	(\$441.08)	-49.9 %
Net Other Income	-\$442.92)	(\$2,999.93)	\$2,557.01	85.24 %
Net Income	\$19,897.10	\$62,323.39	(\$42,426.29)	-68.07 %